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Pharmaron Beijing Co., Ltd.*

康龍化成(北京)新藥技術股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 3759)

2023 THIRD QUARTERLY REPORT

This announcement is made by Pharmaron Beijing Co., Ltd.* (the "Company" and together with its subsidiaries, the "Group") pursuant to Rules 13.09 and 13.10B of The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Inside Information Provisions (as defined in the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

The following is the third quarterly report for 2023 of the Company. The financial data contained in this quarterly report is, except for section (IV) in Part III which has been prepared in accordance with the International Financial Reporting Standards issued by the International Accounting Standard Board (the "IFRSs") or as otherwise indicated, prepared in accordance with the PRC Accounting Standards for Business Enterprises. The third quarterly report for 2023 of the Company has not been audited.

By order of the Board
Pharmaron Beijing Co., Ltd.*
康龍化成(北京)新藥技術股份有限公司
Dr. Lou Boliang
Chairman

Beijing, the PRC October 29, 2023

As at the date of this announcement, the Board of Directors comprises Dr. Lou Boliang, Mr. Lou Xiaoqiang and Ms. Zheng Bei as executive Directors; Mr. Hu Baifeng and Mr. Li Jiaqing as non-executive Directors; Ms. Li Lihua, Mr Zhou Qilin, Mr. Tsang Kwan Hung Benson and Mr. Yu Jian as independent non-executive Directors.

* For identification purposes only

Pharmaron Beijing Co., Ltd.* 康龍化成(北京)新藥技術股份有限公司

6 Tai-He Road, Beijing Economic Technological Development Area, Beijing, China

2023 THIRD QUARTERLY REPORT

October 2023

IMPORTANT NOTICE:

- 1. The Board of Directors, the Supervisory Committee and the Directors, Supervisors and senior management warrant the truthfulness, accuracy and completeness of the Quarterly Report and that there are no false information, misleading statements or material omissions in the Quarterly Report, and shall assume joint and several legal responsibility.
- 2. The person in charge of the Company, the Chief Financial Officer and the person in charge of Accounting Department (accounting head) of the Company warrant the truthfulness, accuracy and completeness of the financial information contained in the Quarterly Report.
- 3. Whether the Third Quarterly Report has been audited

□ Yes √No

I. MAJOR FINANCIAL DATA

(I) Major accounting data and financial indicators

Any necessary retrospective adjustment or restatement of the accounting data of the previous years

□ Yes √No

Total assets (RMB)

Net assets attributable to owners of the parent (RMB)

| | The reporting period | Increase/(decrease) of the reporting period as compared with the corresponding period of the previous year | From the beginning of the year to the end of the reporting period | Increase/(decrease) from the beginning of the year to the end of the reporting period as compared with the corresponding period of the previous year |
|--|----------------------|--|---|--|
| Revenue (RMB) | 2,920,138,789.43 | 5.49% | 8,560,256,911.27 | 15.64% |
| Net profit attributable to owners of the parent (RMB) Net profit attributable to owners of the parent | 352,944,967.45 | -6.05% | 1,139,038,016.10 | 18.51% |
| excluding non-recurring gains or losses (RMB) Non-IFRS adjusted net profit attributable to | 328,551,144.70 | -13.04% | 1,083,044,043.56 | 2.41% |
| owners of the parent (RMB) | 480,583,101.41 | -6.82% | 1,412,435,016.07 | 6.37% |
| Net cash flows from operating activities (RMB) | _ | - | 2,029,402,975.72 | 45.47% |
| Basic earnings per share (RMB/share) (Note 1) | 0.2005 | -5.16% | 0.6430 | 18.81% |
| Diluted earnings per share (RMB/share) (Note 1) | 0.2003 | -5.21% | 0.6421 | 18.75% |
| Return on net assets on weighted average basis | 3.14% | -0.49% | 10.13% | 0.85% |
| | | As at the end of eporting period | As at the end of the previous year | Increase/ (decrease) at the end of the reporting period as compared with the end of the previous year |

Note 1: The general meeting of the Company approved the Profit Distribution Plan for 2022 which included the issuance of capitalization shares on the basis of 5 capitalization shares for every existing 10 shares of the Company by way of capitalization of reserve. The Company has restated the basic earnings per share and diluted earnings per share for the corresponding period of the previous year based on the number of shares outstanding after the completion of such capitalization of reserve.

22,476,012,563.70

11,904,940,918.62

20,492,557,228.07

10,548,615,357.20

9.68%

12.86%

Revenue from principal operations, cost and gross profit margin by products or services for the first three quarters of 2023 as well as their period-on-period changes are as follows:

Unit: RMB

| By products or services | | beginning of the ye | riod | | responding period o | | Increase/ (decrease) in revenue as compared with the |
|---|------------------|---------------------|---------------------------|------------------|---------------------|---------------------------|--|
| | Revenue | Cost | Gross profit margin | Revenue | Cost | Gross profit margin | corresponding period of the previous year |
| Laboratory services CMC (small molecule | 5,069,130,773.99 | 2,819,338,612.82 | 44.38% | 4,460,130,621.68 | 2,452,255,513.47 | 45.02% | 13.65% |
| CDMO) services Clinical development | 1,913,656,858.43 | 1,293,299,346.38 | 32.42% | 1,679,603,984.80 | 1,101,327,949.46 | 34.43% | 13.94% |
| services Biologics and | 1,262,099,160.97 | 1,031,881,474.67 | 18.24% | 982,317,118.97 | 882,254,135.51 | 10.19% | 28.48% |
| CGT services | 310,632,638.21 | 333,247,456.83 | -7.28% | 259,259,632.00 | 252,114,889.60 | 2.76% | 19.82% |

Note: The Company has initially completed the construction and integration of the R&D service capabilities for Biologics and CGT services. In order to reflect our business condition more scientifically and accurately,the Company has made amendments to the calibre of "by products or services" during the reporting period.

The Company is a leading fully-integrated pharmaceutical R&D services platform with global operations to accelerate drug innovation for our customers, providing fully-integrated drug research, development and manufacturing services throughout the research and development cycle. The gross profit margin of the principal operations for the first three quarters of 2023 reached 35.97%, compared with 36.49% on a period-on-period basis. By adhering to the long-standing growth strategy of building "end-to-end, fully integrated and global" services platform, the Company has a wide business presence in China and overseas. From January to September 2023, the Company's laboratories and manufacturing facilities in China, which serve the global customers, recorded a period-on-period revenue growth of 14.10%, accounting for 86.66% of the revenue; the Company's laboratories and manufacturing facilities overseas recorded a period-on-period revenue growth of 26.70%, accounting for 13.34% of the revenue of the Company.

The Company continued to adhere to the "Customer Centric" corporate philosophy, serving a large, diverse and loyal customer base that includes the global top 20 pharmaceutical companies. By customer types, from January to September 2023, the Company's revenue from the global top 20 pharmaceutical companies was approximately RMB1,249,239,100, with an increase of 5.44% on a period-on-period basis, accounting for 14.59% of the revenue of the Company; the revenue from other repeat customers was approximately RMB6,783,584,200, with an increase of 18.98% on a period-on-period basis, accounting for 79.25% of the revenue of the Company; the revenue from newly added customers was approximately RMB527,433,600, accounting for 6.16% of the revenue of the company. By regions of which the customers are located, from January to September 2023, the revenue from customers in North America was approximately RMB5,495,188,100, with an increase of 14.63% on a period-on-period basis, accounting for 64.19% of the revenue of the Company; the revenue from customers in EU (including the U.K.) was approximately RMB1,319,649,400, with an increase of 28.92% on a period-on-period basis, accounting for 15.42% of the revenue of the Company; the revenue from customers in China was approximately RMB1,512,441,900, with an increase of 11.04% on a period-on-period basis, accounting for 17.67% of the revenue of the Company; and the revenue from customers in other regions was approximately RMB232,977,500, accounting for 2.72% of revenue of the Company.

(II) Non-recurring gains or losses items and amounts

 $\sqrt{\text{Applicable}} \square \text{N/A}$

Unit: RMB

| |] | From the beginning of the year to the end | |
|---|----------------------|---|--|
| Item | The reporting period | of the reporting period | Note |
| Gains or losses from disposal of non-current assets (including written-off portion of provisions for assets impairment) | 214,490.26 | 248,309.87 | |
| Government grants included in profit/(loss) of the current period (except for those closely related to the Company's ordinary business and granted on an ongoing basis under the state's policies according to certain standard amount or volume) | 30,392,388.44 | 59,610,309.68 | It was mainly due to government subsidies related to daily activities. |
| Gains or losses on changes in fair value of arising from held- for-trading financial assets, held-for-trading financial liabilities, and investment income from disposal of held-for- trading financial assets, held-for-trading financial liabilities and available-for-sale financial assets, except effective hedging activities related to the Company's normal business operations | 1,907,646.57 | 16,996,190.33 | Including: relevant gains of wealth management products amounted to approximately RMB13,964,600 from the beginning of the year to the end of the reporting period. |
| Other non-operating income and expenses other than the above items | -2,400,743.58 | -9,973,438.09 | |
| Less: Effect of income tax | 5,995,493.84 | 11,090,680.20 | |
| Impact on non-controlling interests (after tax) | -275,534.90 | -203,280.95 | |
| Total | 24,393,822.75 | 55,993,972.54 | |

| Other specific ci- gains or losses: | rcumstances o | of gains or loss | es items th | nat meet the definition of non-recurring |
|--|--|---|--------------------------|---|
| □ Applicable | √ N/A | | | |
| The Company di definition of non | | - | cumstance | s of gains or losses items that meet the |
| Announcement | No. 1 for I | nformation D | Disclosure | by Public Issuers of Securities – ng gains or losses items: |
| □ Applicable | √ N/A | | | |
| | ouncement N | o. 1 for Inform | nation Dis | or losses items as illustrated in the closure by Public Issuers of Securities n or loss items. |
| Changes in maj | or accounting | g data and fin | ancial ind | icators and the reasons thereof |
| √ Applicable □ | N/A | | | |
| Item | As at the end of the reporting period/from the beginning of the year to the end of the reporting period (RMB) | Balance at the end of the previous year/the corresponding period of the previous year (RMB) | Percentage of changes | Reasons for changes |
| Net cash flows from operating activities | 2,029,402,975.72 | 1,395,070,031.14 | 45.47% | Net cash flows from operating activities increased by RMB634,332,900, representing an increase of 45.47% on a period-on-period basis during the reporting period, mainly due to the period-on-period increase in revenue. |
| Cash and bank balances | 2,058,719,211.34 | 1,497,483,832.74 | 37.48% | Cash and bank balances increased by RMB561,235,400 as compared with the balance at the end of the previous year, representing an increase of 37.48%, including: cash and cash equivalents increased by RMB663,129,900. For details, please refer to the consolidated statement of cash flows from the |

2,646,548.00

916,800,123.60

7

145,211,455.00

358,503,898.59

Non-current assets due

within one year

Other current assets

5,386.82%

-60.90%

(III)

beginning of the year to the end of period.

debt investments due within one year.

included in other current assets.

Non-current assets due within one year increased by

RMB142,564,900 as compared with the balance at the

end of the previous year, representing an increase of 5,386.82%, which was mainly due to the increase in

Other current assets decreased by RMB558,296,200 as

compared with the balance at the end of the previous year, representing a decrease of 60.90%, which was mainly due to the recovery of matured wealth management products with a fixed interest rate

| Item | As at the end of the reporting period/from the beginning of the year to the end of the reporting period (RMB) | Balance at the end of the previous year/the corresponding period of the previous year (RMB) | Percentage of changes | Reasons for changes |
|--|--|---|--------------------------|--|
| Debt investments | | 139,292,000.00 | -100.00% | The decrease in debt investments was due to the notes with a fixed interest rate invested due within one year, which was included in the non-current assets due within one year. |
| Construction in progress | 2,745,694,766.77 | 1,670,806,366.21 | 64.33% | Construction in progress increased by RMB1,074,888,400 as compared with the balance at the end of previous year, representing an increase of 64.33%, which was mainly due to the scheduled construction of Campus II and Campus III in Ningbo and Xi' an Campus R&D Project. |
| Deferred tax assets | 154,069,144.96 | 58,789,031.37 | 162.07% | Deferred tax assets increased by RMB95,280,100 as compared with the balance at the end of the previous year, representing an increase of 162.07%, which was mainly due to the increase in the deferred tax assets related to the deferred income and deductible loss. |
| Other non-current assets | 262,374,739.57 | 438,908,497.18 | -40.22% | Other non-current assets decreased by RMB176,533,800 as compared with the balance at the end of the previous year, representing a decrease of 40.22%, which was mainly due to the decrease in prepayments for equipment. |
| Held-for-trading financial liabilities | 135,929,000.00 | 30,035,458.60 | 352.56% | Held-for-trading financial liabilities increased by RMB105,893,500 as compared with the balance at the end of the previous year, representing an increase of 352.56%, mainly due to the decrease in fair value of the cash flow hedging instrument. |
| Tax payables | 248,941,475.46 | 188,287,058.90 | 32.21% | Tax payables increased by RMB60,654,400 as compared with the balance at the end of the previous year, representing an increase of 32.21%, which was mainly due to the increase in the income tax payable as compared with the balance at the end of the previous year. |
| Other payables | 576,230,244.55 | 908,116,886.40 | -36.55% | Other payables decreased by RMB331,886,600 as compared with the balance at the end of the previous year, representing a decrease of 36.55%, mainly due to the decrease in payables to purchase equipment and construction. |

| Item | As at the end of the reporting period/from the beginning of the year to the end of the reporting period (RMB) | Balance at the end of the previous year/the corresponding period of the previous year (RMB) | Percentage of changes | Reasons for changes |
|--------------------------------|--|---|--------------------------|---|
| Other current liabilities | 29,260,252.50 | 22,200,555.28 | 31.80% | Other current liabilities increased by RMB7,059,700 as compared with the balance at the end of the previous year, representing an increase of 31.80%, which was mainly due to the increase in the output tax to be transferred. |
| Deferred income | 284,711,617.22 | 152,375,033.01 | 86.85% | Deferred income increased by RMB132,336,600 as compared with the balance at the end of the previous year, representing an increase of 86.85%, which was mainly due to the increase in government subsidies received by the Company relating to its assets. |
| Share capital | 1,786,732,206.00 | 1,191,224,554.00 | 49.99% | Share capital increased by RMB595,507,700 as compared with the balance at the end of the previous year, representing an increase of 49.99%, which was mainly due to the conversion of capital reserve into share capital by the Company. |
| Treasury shares | 463,451,960.00 | 668,037,563.30 | -30.62% | Treasury shares decreased by RMB204,585,600 as compared with the balance at the end of the previous year, representing a decrease of 30.62%, mainly due to the vested of certain H Share Award and Trust Scheme. |
| Other comprehensive income | -27,831,924.20 | -1,293,011.36 | -2,052.49% | Other comprehensive income decreased by RMB26,538,900 as compared with the balance at the end of the previous year, representing a decrease of 2,052.49%, which was mainly due to the decrease in cash flow hedging reserve. |
| Non-controlling interests | 821,745,093.93 | 291,252,357.97 | 182.14% | Non-controlling interests increased by RMB530,492,700 as compared with the balance at the end of the previous year, representing an increase of 182.14%, mainly due to the equity financing of Pharmaron (Ningbo) Biologics Co., Ltd., a subsidiary of the Company. |
| Research and development costs | 296,764,121.85 | 177,468,493.98 | 67.22% | Research and development costs increased by RMB119,295,600, representing an increase of 67.22% on a period-on-period basis during the reporting period, mainly due to the Company's enhanced efforts to improve research and development capabilities and technical expertise, and increased research and development spending. |

| Item | As at the end of the reporting period/from the beginning of the year to the end of the reporting period (RMB) | Balance at the end of the previous year/the corresponding period of the previous year (RMB) | Percentage of changes | Reasons for changes |
|-------------------------------|--|---|--------------------------|---|
| Finance expenses | 108,844,237.57 | 161,865,447.67 | -32.76% | Finance expenses decreased by RMB53,021,200, representing a decrease of 32.76% on a period-on-period basis during the reporting period, mainly due to the period-on-period decrease in losses from foreign exchange. |
| Other income | 57,176,415.68 | 26,334,653.38 | 117.11% | Other income increased by RMB30,841,800, representing an increase of 117.11% on a period – on-period basis during the reporting period, due to the increase in government subsidies related to daily activities. |
| Investment income | 48,982,484.83 | 19,276,128.29 | 154.11% | Investment income increased by RMB29,706,400, representing an increase of 154.11% on a period-on-period basis during the reporting period, mainly due to (1) an increase of RMB20,487,800 in investment income from associates; (2) investment income from disposal of other non-current financial assets amounting to approximately RMB15,662,800. |
| Gains on change in fair value | 40,201,079.24 | 77,494,175.16 | -48.12% | Gains on change in fair value decreased by RMB37,293,100, representing a decrease of 48.12% on a period-on-period basis during the reporting period, mainly due to the period-on-period decrease in gains on change in fair value of biological assets. |
| Credit impairment losses | -17,530,101.09 | -8,795,751.36 | 99.30% | It was due to the period-on-period increase in credit impairment losses on trade receivables during the reporting period. |
| Assets impairment losses | -6,083,628.29 | -3,303,137.96 | 84.18% | It was mainly due to the period-on-period increase in impairment losses on inventories during the reporting period. |
| Gains on disposal of assets | 248,309.87 | -1,341,419.18 | 118.51% | It was due to the period-on-period increase in gains on disposal of non-current assets during the reporting period. |
| Non-operating income | 3,389,121.43 | 2,153,913.42 | 57.35% | It was mainly due to the period-on-period increase in government subsidies related to non-daily activities received by the Company during the reporting period. |
| Non-operating expenses | 10,928,665.52 | 17,687,425.20 | -38.21% | It was due to the period-on-period decrease in losses arising from the disposal of biological assets and external charitable donation expenditure during the reporting period. |

II. SHAREHOLDER INFORMATION

(I) Total number of ordinary shareholders and preferred shareholders whose voting rights have been reinstated, and shareholdings of top 10 shareholders

Unit: share

Total number of ordinary shareholders as at the end of the reporting period

66,106 Total number of preferred shareholders whose voting rights have been reinstated as at the end of the reporting period (if any)

0

Shareholdings of top 10 shareholders

| Name of shareholders | Nature of shareholder | Percentage | Number of shares | Number of shares subject to trading restrictions | U | , marked or en shares Number |
|---|---------------------------------------|------------|------------------|---|--------|------------------------------------|
| HKSCC NOMINEES LIMITED | Overseas legal person | 16.87% | 301,502,038 | 0 | | |
| Shenzhen Xinzhong Kangcheng Investment Partnership (Limited Partnership) (深圳市信中康 成投資合夥企業(有限合夥)) | Domestic non-state-owned legal person | 14.63% | 261,427,958 | 0 | | |
| PHARMARON HOLDINGS LIMITED | Overseas legal person | 10.10% | 180,496,500 | 0 | | |
| Industrial and Commercial Bank of China Limited- Zhong Ou AMC Medical and Health Hybrid Securities Investment Fund (中國工商銀行股份有限公司—中歐醫療健康混合型證券投資基金) | Other | 4.07% | 72,731,426 | 0 | | |
| Mr. LOU Xiaoqiang (樓小強) | Domestic natural person | 3.39% | 60,540,050 | 51,041,250 | Pledge | 29,013,000 |
| Shenzhen Xinzhong Longcheng Investment Partnership (Limited Partnership) (深圳市信中龍成投資合夥企業(有限合夥)) | Domestic non-state-owned legal person | 2.50% | 44,618,506 | 0 | | |
| Ningbo Longtaikang Investment Management Co., Ltd. (寧波龍泰康投資管理有限公司) | Domestic non-state-owned legal person | 2.25% | 40,135,026 | 0 | Pledge | 20,057,250 |
| Hong Kong Securities Clearing Company Limited | Overseas legal person | 1.79% | 31,961,936 | 0 | | |
| Tianjin Junlian Wenda Equity Investment Partnership (Limited Partnership) (天津君聯聞達 股權投資合夥企業(有限合夥)) | Domestic non-state-owned legal person | 1.73% | 30,941,457 | 0 | | |
| Bank of China Limited-Huabao CSI Medical Trading Open-End Index Securities Investment Fund (中國銀行股份有限公司一華寶中證醫療 交易型開放式指數証券投資基金) | Other | 1.54% | 27,494,611 | 0 | | |

Shareholdings of top 10 holders of shares not subject to trading restrictions

Unit: share

| | Number of shares not subject to trading | Class of shares | |
|--|--|---|----------------------------|
| Name of shareholders | restrictions | Class | Number |
| HKSCC NOMINEES LIMITED Shenzhen Xinzhong Kangcheng Investment Partnership (Limited Partnership) (深圳市信中 康成投資合夥企業(有限合夥)) | 301,502,038 261,427,958 | Oversea-listed foreign shares RMB-denominated ordinary shares | 301,502,038 261,427,958 |
| PHARMARON HOLDINGS LIMITED | 180,496,500 | RMB-denominated ordinary shares | 180,496,500 |
| Industrial and Commercial Bank of China Limited-Zhong Ou AMC Medical and Health Hybrid Securities Investment Fund (中國工商 銀行股份有限公司-中歐醫療健康混合型證 券投資基金) | 72,731,426 | RMB-denominated ordinary shares | 72,731,426 |
| Shenzhen Xinzhong Longcheng Investment Partnership (Limited Partnership) (深圳市信中 龍成投資合夥企業(有限合夥)) | 44,618,506 | RMB-denominated ordinary shares | 44,618,506 |
| Ningbo Longtaikang Investment Management Co., Ltd. (寧波龍泰康投資管理有限公司) | 40,135,026 | RMB-denominated ordinary shares | 40,135,026 |
| Hong Kong Securities Clearing Company Limited | 31,961,936 | RMB-denominated ordinary shares | 31,961,936 |
| Tianjin Junlian Wenda Equity Investment Partnership (Limited Partnership) (天津君聯聞 達股權投資合夥企業(有限合夥)) | 30,941,457 | RMB-denominated ordinary shares | 30,941,457 |
| Bank of China Limited-Huabao CSI Medical Trading Open-End Index Securities Investment Fund(中國銀行股份有限公司-華寶中證醫療交易型開放式指數證券投資基金) | 27,494,611 | RMB-denominated ordinary shares | 27,494,611 |
| Industrial and Commercial Bank of China Limited – Lombarda China Medical Innovation Equity Securities Investment Fund(中國工商銀行股份有限公司—中歐醫療創新股票型證券投資基金) | 23,961,625 | RMB-denominated ordinary shares | 23,961,625 |

Number of shares not subject to trading

Class of shares

restrictions

Class

Number

Description of connected relationships or concerted actions of the above shareholders

Name of shareholders

- 1. Shenzhen Xinzhong Kangcheng Investment Partnership (Limited Partnership) (深圳市信中康成投資合夥企業(有 限合夥)) and Shenzhen Xinzhong Longcheng Investment Partnership (Limited Partnership) (深圳市信中龍成投資合 夥企業(有限合夥)) are the shareholding entities controlled by CITIC Buyout Fund Management Company Limited (中 信併購基金管理有限公司).
- Mr. LOU Xiaoqiang (樓小強), a shareholder of the 2. Company, owns 100% equity interests of Ningbo Longtaikang Investment Management Co., Ltd. (寧波龍 泰康投資管理有限公司) and Dr. LOU Boliang (樓柏良). Mr. LOU Xiaoqiang (樓小強)'s brother, is the director of Pharmaron Holdings Limited.
- 3. The fund manager of Industrial and Commercial Bank of China Limited-Zhong Ou AMC Medical and Health Hybrid Securities Investment Fund (中國工商銀行股份有限公 司一中歐醫療健康混合型證券投資基金) and Industrial and Commercial Bank of China Limited - Lombarda China Medical Innovation Equity Securities Investment Fund(中 國工商銀行股份有限公司一中歐醫療創新股票型證券投 資基金) is Lombarda China Fund Management Co., Ltd.

The Company is not aware of any connected relationship or concerted action among the top 10 shareholders of outstanding shares not subject to trading restrictions, and between the top 10 shareholders of outstanding shares not subject to trading restrictions and the top 10 shareholders.

Description of securities margin trading business N/A by top 10 shareholders (if any)

| (II) Total nu sharehold | _ | oreferred s | hareholder | s and the | shareholdings | of top 10 preferred |
|---|---|--|---|--|--|--|
| □ Applic | able √ N | 'A | | | | |
| (III) Change in | n shares su | ıbject to tra | ading restri | ctions | | |
| √ Applica | ble □ N | 'A | | | | |
| 11 | | | | | | Unit: share |
| Name of shareholders | Period beginning shares subject to trading restrictions | Number of shares released from trading restrictions during the reporting period | Increase in shares subject to trading restrictions during the reporting period | Period-end shares subject to trading restrictions | Reason for trading restrictions | Proposed date of release from trading restrictions |
| Mr. LOU Xiaoqiang (樓小強) | 37,687,500 | 3,660,000 | 17,013,750 | 51,041,250 | Locked shares held by the senior management | The locked shares held by the director/supervisor/senior management is released from trading restrictions in accordance with relevant laws and regulations |
| Ms. ZHENG Bei (鄭北) | 8,775,000 | 0 | 4,387,500 | 13,162,500 | Locked shares held by the senior management | The locked shares held by the director/supervisor/senior management is released from trading restrictions in accordance with relevant laws and regulations |
| Ms. Li Lihua (李麗華) Holders of other shares | 37,500 | 0 | 18,750 | 56,250 | Locked shares held by the senior management | The locked shares held by the director/supervisor/senior management is released from trading restrictions in accordance with relevant laws and regulations |
| subject to trading restrictions | 1,669,260 | 1,599,510 | 0 | 0 | Restricted shares under the Share Incentive Scheme | 1,599,510 shares of the third unlocking period under the 2019 Restricted Share and Share Option Incentive Scheme have been released from trading restrictions on May 15, 2023; three participants resigned, then the Company repurchased and canceled the 69,750 A Shares held by them and the repurchase and cancellation have been completed on July 6, 2023 |

64,260,000

48,169,260 5,259,510 21,420,000

Total

III. OTHER SIGNIFICANT EVENTS

 $\sqrt{\text{Applicable}} \quad \Box \quad \text{N/A}$

Summary of other significant events during the reporting period

| Overview of events | Date of disclosure of interim announcements | Search index on the website disclosing the interim announcements |
|--|---|--|
| Completion of repurchase and cancellation of Restricted A Shares in 2019 | July 6, 2023 | Announcement on the Completion of the Repurchase and Cancellation of Certain Restricted Shares, disclosure website: (https://www1.hkexnews.hk) |
| Completion of the election of the third session of the Board and the Supervisory Committee | July 7, 2023 | List of Directors and their Role and Function, Announcement on Resolutions of the First Meeting of the Third Session of the Board of Directors, Independent Opinions of Independent Directors on Relevant Matters of the First Meeting of the Third Session of the Board of Directors, Announcement on Resolutions of the First Meeting of the Third Session of the Board of Supervisors, Announcement on Completion of Election of the Board of Directors and the Board of Supervisors and Appointment of Senior Management, disclosure website: (https://www1.hkexnews.hk) |
| Grant under the 2023 A Share Incentive Scheme | July 9, 2023 | Grant of Restricted Shares under the First Grant and the Reserved Grant under the 2023 A Share Incentive Scheme, Announcement on the Adjustment to the Participants and the Number of Restricted Shares under the First Grant under the 2023 Restricted A Share Incentive Scheme, Announcement on the Grant of the First and Partial Reserved Restricted Shares to the Participants, Self-inspection Report on the Trading of Shares of the Company by Insiders and Participants under the 2023 Restricted A Share Incentive Scheme and List of Participants under the First and Partial Reserved Grant (Date of Grant), Legal Opinions of Beijing Zhong Lun Law Firm on the Relevant Adjustments and Grant Matters under the 2023 Restricted A Share Incentive Scheme of the Company, Independent Financial Adviser's Report of Shanghai Xingong Yihe Enterprise Management Consulting Co., Ltd. on the Relevant Matters under the First and Partial Reserved Grant under the 2023 Restricted A Share Incentive Scheme of the Company, disclosure website: (https://www1.hkexnews.hk) |

| Overview of events | Date of disclosure of interim announcements | Search index on the website disclosing the interim announcements |
|---|---|---|
| Further Adjustment to Conversion Price of the H Share Convertible Bonds | July 26, 2023 | Further Adjustment of the Conversion Price of US\$300.0 Million Zero Coupon Convertible Bonds Due 2026 (Debt Stock Code: 40725) and Further Adjustment of the Conversion Price of RMB1,916.0 Million Zero Coupon US\$-Settled Convertible Bonds Due 2026 (Debt Stock Code: 40733), disclosure website: (https://www1.hkexnews.hk) |
| Financing Progress of the Biologics and CGT Services Segment | September 20, 2023 | Completion of Connected Transaction in Relation to Capital Increase in Pharmaron Ningbo Biologics, disclosure website: (https://www1.hkexnews.hk) |

IV. QUARTERLY FINANCIAL STATEMENTS

(I) Financial Statements

1. Consolidated Balance Sheet

Prepared by: Pharmaron Beijing Co., Ltd. September 30, 2023

| | | Unit: RMB |
|---|---------------------------|------------------|
| Item | September 30, 2023 | January 1, 2023 |
| Current assets: | | |
| Cash and bank balances | 2,058,719,211.34 | 1,497,483,832.74 |
| Deposit reservation for balance | | |
| Lending to banks and other financial institutions | | |
| Held-for-trading financial assets | 924,252,003.17 | 745,362,386.95 |
| Derivative financial assets | | |
| Note receivables | | |
| Trade receivables | 2,221,756,547.40 | 1,881,882,496.40 |
| Trade receivables financing | AO 455 505 AA | 22 020 000 12 |
| Prepayments | 29,457,507.23 | 23,038,888.13 |
| Premium receivables | | |
| Reinsurance account receivables | | |
| Reinsurance deposit receivables | 05 400 515 00 | 0.4.720.200.42 |
| Other receivables | 95,422,717.28 | 94,730,280.43 |
| Including: Interest receivables | | |
| Dividend receivables | | |
| Financial assets held under repurchase agreements Inventories | 005 022 051 57 | 1 041 461 220 57 |
| | 995,033,951.57 | 1,041,461,328.57 |
| Contract assets Assets held for sale | 392,059,988.18 | 332,600,762.17 |
| Non-current assets due within one year | 145,211,455.00 | 2,646,548.00 |
| Other current assets | 358,503,898.59 | 916,800,123.60 |
| Other current assets | 330,303,070.37 | 710,000,123.00 |
| Total current assets | 7,220,417,279.76 | 6,536,006,646.99 |

| Item | September 30, 2023 | January 1, 2023 |
|---|--------------------|-------------------|
| Non-current assets: | | |
| Disbursement of loans and advances | | |
| Debt investments | | 139,292,000.00 |
| Other debt investments | | |
| Long-term receivables | | |
| Long-term equity investments | 669,609,545.08 | 629,971,822.34 |
| Other investments in equity instruments | | |
| Other non-current financial assets | 289,768,925.72 | 239,048,489.56 |
| Investment properties | | |
| Fixed assets | 6,115,319,244.50 | 5,664,695,770.80 |
| Construction in progress | 2,745,694,766.77 | 1,670,806,366.21 |
| Productive biological assets | 191,607,964.91 | 178,015,956.71 |
| Oil & gas assets | | |
| Right-of-use assets | 819,323,014.53 | 950,248,038.46 |
| Intangible assets | 786,044,131.60 | 802,534,534.78 |
| Development expenses | | |
| Goodwill | 2,763,654,326.90 | 2,687,864,845.33 |
| Long-term deferred expenses | 458,129,479.40 | 496,375,228.34 |
| Deferred tax assets | 154,069,144.96 | 58,789,031.37 |
| Other non-current assets | 262,374,739.57 | 438,908,497.18 |
| Total non-current assets | 15,255,595,283.94 | 13,956,550,581.08 |
| Total assets | 22,476,012,563.70 | 20,492,557,228.07 |

| Item | September 30, 2023 | January 1, 2023 |
|---|---------------------------------|---------------------------------|
| Current liabilities: Short-term borrowings Borrowings from the Central Bank Borrowings from banks and other financial institutions | 534,847,859.37 | 662,767,390.14 |
| Held-for-trading financial liabilities Derivative financial liabilities Note payables | 135,929,000.00 | 30,035,458.60 |
| Trade payables Advances from customers | 400,934,029.15 | 406,347,908.05 |
| Contract liabilities Financial assets sold for repurchase Customer and inter-bank deposits Deposit for securities trading brokerage Deposit for securities underwriting brokerage | 853,932,712.72 | 832,139,334.18 |
| Employee benefits payables | 654,968,882.61 | 623,558,852.25 |
| Tax payables | 248,941,475.46 | 188,287,058.90 |
| Other payables | 576,230,244.55 | 908,116,886.40 |
| Including: Interests payables Dividend payables Fees and commissions payables | | 1,862,416.91 |
| Reinsurance account payables | | |
| Liabilities held for sale | | |
| Non-current liabilities due within one year Other current liabilities | 277,880,047.22 29,260,252.50 | 238,979,262.01 22,200,555.28 |
| Total current liabilities | 3,712,924,503.58 | 3,912,432,705.81 |
| Non-current liabilities: Insurance contract reserves | | |
| Long-term borrowings | 872,581,599.04 | 713,341,596.37 |
| Bond payables Including: Preferred shares | 3,889,234,781.83 | 3,740,919,424.93 |
| Perpetual bonds Lease liabilities | 617,048,821.89 | 760,514,557.58 |
| Long-term payables | 017,040,021.07 | 700,314,337.30 |
| Long-term employee benefits payables Provisions | | |
| Deferred income | 284,711,617.22 | 152,375,033.01 |
| Deferred tax liabilities | 256,962,243.48 | 261,013,075.52 |
| Other non-current liabilities | 115,862,984.11 | 112,093,119.68 |
| Total non-current liabilities | 6,036,402,047.57 | 5,740,256,807.09 |
| Total liabilities | 9,749,326,551.15 | 9,652,689,512.90 |

| Item | September 30, 2023 | January 1, 2023 |
|---|---------------------------|-------------------|
| Equity: | | |
| Share capital | 1,786,732,206.00 | 1,191,224,554.00 |
| Other equity instruments | 198,554,160.44 | 198,554,160.44 |
| Including: Preferred shares | , , | , , |
| Perpetual bonds | | |
| Capital reserve | 5,055,441,903.56 | 5,254,362,259.50 |
| Less: Treasury shares | 463,451,960.00 | 668,037,563.30 |
| Other comprehensive income | -27,831,924.20 | -1,293,011.36 |
| Specific reserve | | |
| Surplus reserve | 421,424,033.70 | 421,424,033.70 |
| General risk provision | | |
| Retained earnings | 4,934,072,499.12 | 4,152,380,924.22 |
| Total equity attributable to the owners of the parent | 11,904,940,918.62 | 10,548,615,357.20 |
| Non-controlling interests | 821,745,093.93 | 291,252,357.97 |
| | | |
| Total equity | 12,726,686,012.55 | 10,839,867,715.17 |
| Total liabilities and equity | 22,476,012,563.70 | 20,492,557,228.07 |

Person in charge of Accounting Department: LI Shing Chung Gilbert

2. Consolidated Income Statement from the Beginning of the Year to the End of the Reporting Period

| Unit: F | KMB |
|---------|-----|
|---------|-----|

| Item | | Amount of the current period | Amount of the previous period |
|------|---|--------------------------------------|--------------------------------------|
| 1. | Total revenue Including: Revenue Interest income Insurance premium earned Fee and commission income | 8,560,256,911.27 8,560,256,911.27 | 7,402,793,998.96 7,402,793,998.96 |
| 2. | Total cost Including: Cost Interest expenses Fee and commission expenses Surrender value Net claim paid Net change in insurance contract reserves Insurance policy dividend paid Reinsurance expenses | 7,354,768,450.44 5,482,352,417.22 | 6,289,455,335.33 4,701,717,656.76 |
| | Taxes and surcharges | 58,913,417.72 | 49,098,683.67 |
| | Selling expenses | 193,918,484.93 | 163,039,241.44 |
| | Administrative expenses | 1,213,975,771.15 | 1,036,265,811.81 |
| | Research and development costs | 296,764,121.85 | 177,468,493.98 |
| | Finance expenses | 108,844,237.57 | 161,865,447.67 |
| | Including: Interest expenses | 134,090,378.10 | 124,572,633.09 |
| | Interest income | 21,450,259.48 | 29,863,236.51 |
| | Add: Other income | 57,176,415.68 | 26,334,653.38 |
| | Investment income ("-" indicating loss) | 48,982,484.83 | 19,276,128.29 |
| | Including: Income from investments in | | |
| | associates and joint ventures | 11,278,542.73 | -9,209,271.97 |
| | Gains on derecognition of financial | | |
| | assets measured at amortized cost | | |
| | Foreign exchange gains ("-" indicating loss) | | |
| | Net gain on exposure hedging ("-" indicating loss) | | |
| | Gains on change in fair value ("-" indicating loss) | 40,201,079.24 | 77,494,175.16 |
| | Credit impairment losses ("-" indicating loss) | -17,530,101.09 | -8,795,751.36 |
| | Assets impairment losses ("-" indicating loss) | -6,083,628.29 | -3,303,137.96 |
| | Gains on disposal of assets ("-" indicating loss) | 248,309.87 | -1,341,419.18 |

| Item | | | Amount of the current period | Amount of the previous period |
|------|------|---|---|---|
| 3. | Add | rating profit ("-" indicating loss) : Non-operating income s: Non-operating expenses | 1,328,483,021.07 3,389,121.43 10,928,665.52 | 1,223,003,311.96 2,153,913.42 17,687,425.20 |
| 4. | | it before tax ("-" indicating total loss) s: Income tax expenses | 1,320,943,476.98 186,420,334.57 | 1,207,469,800.18 263,291,545.64 |
| 5. | | profit ("-" indicating net loss) | 1,134,523,142.41 | 944,178,254.54 |
| | (i) | By continuity of operations 1. Net profit from continuing operations | 1,134,523,142.41 | 944,178,254.54 |
| | (ii) | By ownership | | |
| | | 1. Net profit attributable to owners of the parent ("-" indicating net loss) | 1,139,038,016.10 | 961,107,133.20 |
| | | 2. Net profit attributable to non-controlling interests ("-" indicating net loss) | -4,514,873.69 | -16,928,878.66 |
| 6. | | er comprehensive income, net of tax | -27,066,185.73 | -45,147,725.23 |
| | | r comprehensive income attributable to vners of the parent, net of tax | -26,538,912.84 | -43,192,124.73 |
| | (i) | Other comprehensive income that may not be reclassified to profit or loss 1. Changes arising from remeasurement under defined benefit plan | -20,538,912.84 | -43,192,124.73 |
| | | 2. Other comprehensive income that may not be transferred to gain or loss under equity method | | |
| | | 3. Change in fair value of investments in other equity instruments | | |
| | | 4. Change in fair value of own credit risk | | |

5. Others

| Item | | | | | Amount of the current period | Amount of the previous period |
|--|------------------------|--|---|---|------------------------------|-------------------------------|
| | (ii) | | er comprehensive classified to profi | income that will be t or loss | -26,538,912.84 | -43,192,124.73 |
| | | 1. | * | ensive income that may be profit or loss under equity | | |
| | | 2. | Change in fair vinvestments | value of other debt | | |
| | | 3. | | d in other comprehensive classification of financial | | |
| | | 4. | Credit impairme investments | ent allowance of other debt | | |
| | | 5. | Cash flow hedg | ing reserve | -104,736,610.63 | -73,134,506.67 |
| | | 6. | | ence on translation of | , , | , , |
| | | | foreign financ | cial statements | 78,197,697.79 | 29,942,381.94 |
| 7. Others | | | | | | |
| Other comprehensive income attributable to | | | | | | |
| | the | non- | controlling intere | sts, net of tax | -527,272.89 | -1,955,600.50 |
| 7. Total comprehensive income | | • | | 1,107,456,956.68 | 899,030,529.31 | |
| | (i) | ov | vners of the paren | | 1,112,499,103.26 | 917,915,008.47 |
| | (ii) | | l comprehensive in on-controlling inte | ncome attributable to the crests | -5,042,146.58 | -18,884,479.16 |
| 8. | 8. Earnings per share: | | | | | |
| | (i) | | c earnings per sha | are | 0.6430 | 0.5412 |
| | (ii) | | ted earnings per s | | 0.6421 | 0.5407 |
| | | | | | | charge of |
| \mathcal{E} 1 | | Chief Financial Officer: LI Shing Chung Gilbert | Accounting Department: LI Shing Chung Gilbert | | | |

3. Consolidated Statement of Cash Flows from the Beginning of the Year to the End of the Reporting Period

| Item | | Amount of the current period | Amount of the previous period |
|------|--|------------------------------------|------------------------------------|
| 1. | Cash flows from operating activities: Cash received from sales of goods and | | |
| | rendering of services Net increase in customers deposits, due to banks and other financial institutions Net increase in placements from the Central Bank Net increase in placements from other financial institutions Cash received from premiums of original insurance contracts Net cash received from reinsurance business Net increase in deposit from policyholders and investment Cash received from interests, fees and commissions Net increase in placements from banks and other financial institutions Net increase in repurchase agreements | 8,345,874,274.78 | 7,076,581,251.14 |
| | Net cash received from securities trading brokerage | | |
| | Refunds of taxes and surcharges Other cash received relating to operating activities | 384,922,168.66 223,560,287.20 | 388,760,857.83 70,696,817.27 |
| | Sub-total of cash inflow from operating activities | 8,954,356,730.64 | 7,536,038,926.24 |
| | Cash paid for goods and services Net increase in loans and advances to customers Net increase in deposits with the Central Bank and other financial institutions Cash paid for compensation pay-outs of original insurance contracts Net increase in placements with banks and other financial institutions Cash paid for interest, fees and commissions | 1,602,776,669.59 | 1,664,466,323.97 |
| | Cash paid for insurance dividends Cash paid to and on behalf of employees Cash paid for taxes and surcharges Other each paid relating to appearing activities | 3,912,340,413.31 315,464,293.03 | 3,218,817,041.33 263,117,491.83 |
| | Other cash paid relating to operating activities | 1,094,372,378.99 | 994,568,037.97 |
| | Sub-total of cash outflow from operating activities | 6,924,953,754.92 | 6,140,968,895.10 |
| | Net cash flow from operating activities | 2,029,402,975.72 | 1,395,070,031.14 |

| Item | | Amount of the current period | Amount of the previous period |
|------|---|------------------------------|-------------------------------|
| 2. | Cash flow from investing activities: | | |
| | Cash received from disposal of investments | 2,064,517,625.65 | 3,868,570,127.08 |
| | Cash received from return on investments | 36,542,008.34 | 54,751,470.76 |
| | Net cash received from disposal of fixed assets, | | |
| | intangible assets and other long-term assets | 6,484,432.89 | 1,039,985.52 |
| | Net cash received from disposal of subsidiaries and other business entities | , , | |
| | Other cash received relating to investing activities | | |
| | Sub-total of cash inflows from investing activities | 2,107,544,066.88 | 3,924,361,583.36 |
| | Cash paid to acquire fixed assets, intangible assets and other long-term assets | 2,240,536,968.91 | 2,199,162,575.67 |
| | Cash paid to acquire investments | 1,674,205,939.72 | 2,100,174,709.08 |
| | Net increase in pledged loans | 1,074,203,737.72 | 2,100,174,707.00 |
| | Net cash paid to acquire subsidiaries and | | |
| | other business entities | | 908,873,485.48 |
| | Other cash paid relating to investing activities | 667,500.00 | |
| | Sub-total of cash outflows from investing activities | 3,915,410,408.63 | 5,208,210,770.23 |
| | Net cash flow from investing activities | -1,807,866,341.75 | -1,283,849,186.87 |

| Item | | Amount of the current period | Amount of the previous period |
|------|--|------------------------------------|---------------------------------------|
| 3. | Cash flow from financing activities: Cash received from capital contributions Ladydings Cash received from capital contributions by | 953,252,900.00 | |
| | Including: Cash received from capital contributions by non-controlling shareholders of subsidiaries Cash received from borrowings Other cash received relating to financing activities | 953,252,900.00 491,835,187.27 | 267,512,118.81 |
| | Sub-total of cash inflows from financing activities | 1,445,088,087.27 | 267,512,118.81 |
| | Cash paid for repayments of borrowings | 468,095,096.90 | 569,503,365.31 |
| | Cash payment for distribution of dividends, profits or interest expenses Including: Dividends and profit paid by | 395,122,272.81 | 391,092,057.24 |
| | subsidiaries to non-controlling shareholders Other cash paid relating to financing activities | 150,385,535.36 | 580,991,630.56 |
| | Sub-total of cash outflow from financing activities | 1,013,602,905.07 | 1,541,587,053.11 |
| | Net cash flows from financing activities | 431,485,182.20 | -1,274,074,934.30 |
| 4. | Effect of foreign exchange rate changes on cash and cash equivalents | 10,108,061.27 | 85,056,395.46 |
| 5. | Net increase in cash and cash equivalents Add: Period-beginning balance of cash and cash equivalents | 663,129,877.44 1,359,712,740.14 | -1,077,797,694.57 2,769,709,458.55 |
| 6. | Period-end balance of cash and cash equivalents | 2,022,842,617.58 | 1,691,911,763.98 |

(II) Audit Report

Whether the Third Quarterly Report has been audited

□ Yes √No

The Third Quarterly Report of the Company has not been audited.

(III) Quarterly Condensed Consolidated Financial Statements Prepared in Accordance with IFRSs

1. Consolidated Statement of Profit or Loss¹

For the nine months ended September 30, 2023

| | Nine months ended September 30, 2023 2022 RMB'000 RMB'000 | |
|---|---|--|
| REVENUE Cost of sales | 8,560,257 (5,500,457) | 7,402,794 (4,715,544) |
| Gross profit | 3,059,800 | 2,687,250 |
| Other income and gains Other expenses Selling and distribution expenses Administrative expenses Research and development costs Impairment losses on financial and contract assets Finance costs Share of profit/(losses)of associates | 179,933 (24,061) (193,918) (1,263,736) (296,764) (17,497) (134,090) 11,279 | 267,059 (186,820) (163,039) (1,076,426) (177,468) (9,304) (124,573) (9,209) |
| Profit before tax Income tax expense | 1,320,946 (186,423) | 1,207,470 (263,292) |
| Profit for the period | 1,134,523 | 944,178 |
| Attributable to: Owners of the parent Non-controlling interests | 1,139,038 (4,515) 1,134,523 | 961,107 (16,929) 944,178 |
| EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT | | |
| Basic For profit for the period | 0.6430 | 0.5412 |
| Diluted For profit for the period | 0.6421 | 0.5407 |

Any discrepancies in data below between the total shown and the sum of the amounts listed are due to rounding.

2. Consolidated Statement of Financial Position²

September 30, 2023

| | September 30, 2023 <i>RMB'000</i> | January 1, 2023 <i>RMB</i> '000 |
|--|---|---------------------------------------|
| NON-CURRENT ASSETS | | |
| Property, plant and equipment | 9,516,945 | 8,021,814 |
| Right-of-use assets | 1,192,114 | 1,329,698 |
| Goodwill | 2,763,654 | 2,687,865 |
| Other intangible assets | 215,452 | 233,148 |
| Investments in associates | 669,610 | 629,972 |
| Equity investments at fair value through profit or loss | 289,769 | 239,048 |
| Biological assets | 191,608 | 178,016 |
| Deferred tax assets | 154,069 | 58,789 |
| | , | , |
| Other non-current assets | 262,375 | 578,201 |
| Total non-current assets | 15,255,596 | 13,956,551 |
| CURRENT ASSETS | | |
| Inventories | 342,444 | 361,572 |
| Contract costs | 180,608 | 182,610 |
| Trade receivables | 2,221,757 | 1,881,882 |
| Contract assets | 392,060 | 332,601 |
| | 471,981 | 497,279 |
| Biological assets Propayments, other receivables and other assets | , | 1,037,216 |
| Prepayments, other receivables and other assets | 628,596 | |
| Financial assets at fair value through profit or loss Derivative financial instruments | 924,252 | 694,472 |
| | 25 205 | 50,890 |
| Pledged deposits | 35,305 | 49,255 |
| Cash and cash equivalents | 2,023,415 | 1,448,229 |
| Total current assets | 7,220,418 | 6,536,006 |
| CURRENT LIABILITIES | | |
| Interest-bearing bank borrowings | 612,787 | 737,712 |
| Trade payables | 400,934 | 406,348 |
| Other payables and accruals | 1,304,581 | 1,596,275 |
| Contract liabilities | 853,933 | 832,140 |
| Lease liabilities | 199,941 | 164,034 |
| Derivative financial instruments | 135,929 | 30,035 |
| Tax payable | 204,820 | 145,889 |
| | | |
| Total current liabilities | 3,712,925 | 3,912,433 |
| NET CURRENT ASSETS | 3,507,493 | 2,623,573 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | 18,763,089 | 16,580,124 |

| | September 30, 2023 <i>RMB'000</i> | January 1, 2023 <i>RMB'000</i> |
|--|---|--------------------------------------|
| NON-CURRENT LIABILITIES | | |
| Interest-bearing bank borrowings | 872,582 | 713,342 |
| Deferred tax liabilities | 256,962 | 261,013 |
| Financial liabilities at fair value through profit or loss | 115,863 | 112,093 |
| Deferred income | 284,712 | 152,374 |
| Convertible bonds-debt component | 3,889,235 | 3,740,919 |
| Lease liabilities | 617,049 | 760,515 |
| Total non-current liabilities | 6,036,403 | 5,740,256 |
| NET ASSETS | 12,726,686 | 10,839,868 |
| EQUITY | | |
| Share capital | 1,786,732 | 1,191,225 |
| Treasury shares | (463,452) | (668,037) |
| Equity component of convertible bonds | 198,554 | 198,554 |
| Reserves | 10,383,107 | 9,826,874 |
| Equity attributable to owners of the parent | 11,904,941 | 10,548,616 |
| Non-controlling interests | 821,745 | 291,252 |
| Total equity | 12,726,686 | 10,839,868 |

² Any discrepancies in data below between the total shown and the sum of the amounts listed are due to rounding.

3. Non-IFRSs adjusted net profit for the period attributable to owners of the parent

To supplement the financial statements prepared by us, we use non-IFRSs adjusted net profit attributable to owners of the parent as an additional financial measure. We define non-IFRSs adjusted net profit attributable to owners of the parent as net profit before certain expenses/ (gains) as set out in the table below.

The Company believes that the consideration of the non-IFRSs adjusted net profit attributable to owners of the parent by eliminating the impact of certain incidental, non-cash or non-operating items is useful for better understanding and assessing underlying business performance and operating trends for the Company's management, shareholders and potential investors.

The non-IFRSs adjusted net profit attributable to owners of the parent is not an alternative to (i) profit before tax or net profit (as determined in accordance with IFRSs) as a measure of our operating performance, (ii) cash flows from operating, investing and financing activities as a measure of our ability to satisfy our cash needs, or (iii) any other measures of performance or liquidity. In addition, the presentation of the non-IFRSs adjusted net profit attributable to owners of the parent is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with the IFRSs. Shareholders and potential investors should not view the non-IFRSs adjusted net profit attributable to owners of the parent on a stand-alone basis or as a substitute for results under the IFRSs, or as being comparable to results reported or forecasted by other companies.

| | Nine months ended September 30, 2023 2022 | |
|--|---|-----------|
| | RMB'000 | RMB'000 |
| Profit attributable to owners of the parent | 1,139,038 | 961,107 |
| Add: | | |
| Share-based compensation expenses | 145,213 | 103,159 |
| Convertible Bonds related losses | 91,279 | 102,763 |
| Foreign exchange related losses Realized and unrealized (gains)/losses from | 55,454 | 70,742 |
| equity investments | (18,549) | 90,090 |
| Non-IFRS adjusted net profit attributable | | |
| to owners of the parent | 1,412,435 | 1,327,861 |

In the first three quarters of 2023, non-IFRS adjusted net profit attributable to owners of the parent increased by 6.4% as compared with the corresponding period of the previous year.